

ANNUAL REPORT

GROUPE CONVEX
Prescott-Russell

2022 - 2023

Winds of Possibility



Winds of Possibility

2022-2023



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A WORD FROM OUR **PRESIDENT**

Dedicated to our mission of providing inclusive community and economic development opportunities, I am proud of the role Groupe Convex Prescott-Russell plays and of the impact it has in the community.

Concretely, this is translated by relevant competitive employment opportunities for our employees who are the focus of this mission. Our primary impact is therefore the integration into the job market for persons facing employment barriers or living with a disability, thus helping them become fully engaged citizens.

Certainly, this mission is truly gratifying, on an everyday basis, as well as in its ultimate accomplishment. It does however come with some challenges. The main challenge is the balancing act between maintaining a social impact while ensuring the financial longevity of our operations.

Social economy in its purest expression: half-economic enterprise, half-social enterprise.



Groupe Convex, as well as its management team and Board directors, aims to develop and grow the organization, but new challenges await; specifically, the revamping of Recycle-Action. However, I am convinced that just as we achieved a similar feat during the pandemic, we will adapt and overcome these new obstacles.

I am confident that the businesses in our current portfolio will allow us to grow and have the biggest social impact we have ever had.

Thank you to Simon, our Executive Director, to his dedicated management team, and to our partners for the exceptional work that has been accomplished, and which lays the foundation for a bright future.

Gilles Lapaie

A WORD FROM OUR EXECUTIVE DIRECTOR

**2022-2023: END OF THE PANDEMIC -
WE HAVE FINALLY COME OUT OF IT!**

After all of the regulations, restrictions, uncertainties, fears, changes and adjustments both society and the entire planet have had to face, we are finally beginning to feel a return to normalcy and stability. Groupe Convex was not exempt. During this unprecedented crisis, we had to close some ventures and move others, but we also acquired one, and seriously restructured another. **We have evolved.**

We are redefining our comfort zones, and are looking to identify new reference points. Groupe Convex aims **to be social - yet remain efficient in business**, in order to embody the social economy concept in its best expression and purest form.

Our social enterprise, originally known in French as *Les Glaneurs* and renamed *La Récolte* (The Harvesters), now operates with two 3,000 s.f. greenhouses and 6 acres of land, resulting in a vast offering of fresh vegetables for our clients. We want enhanced interaction with people, and our visibility in the community has increased.

More changes are ahead for Recycle-Action, and it will need to be completely revamped in 2024. Throughout the challenges we will continue to face, I will ensure that Groupe Convex and its staff can thrive and find a balance between the social and economic aspects of the organization. After all, we don't say *social economy* for anything.

As I look ahead post-pandemic, I see the transformation of Groupe Convex and am proud to say that the businesses in the portfolio show potential for growth, as well as potential for human fulfillment.

The result of all this effort and investment is that Groupe Convex was able to get back on track as an “Economic Leader, an Employer of Choice, and a Social Force”, and that we are well positioned to continue fulfilling our purpose.

Thank you to the members of my Board of Directors who put their trust in me to manage all of these projects, and to my fantastic team that lives and breathes our mission daily!

Simon Durand, MBA





GROUPE CONVEX
Prescott-Russell



ABOUT US

WHO WE ARE

Established in 2004, Groupe Convex is a non-profit organization that manages social enterprise networks and adheres to a social mission.

We offer **employment and skill development opportunities** to people living with a disability, empowering our social enterprises to offer quality products and services.



OUR MISSION

CREATING
OPPORTUNITIES FOR
AN INCLUSIVE ECONOMIC
DEVELOPMENT IN THE
COMMUNITY.



A woman wearing a light blue t-shirt with the text 'Les Glaneurs' and 'The Harvesters' and a logo of a basket of produce, a light blue baseball cap, and sunglasses is speaking to a group of people in a greenhouse. The greenhouse has a metal frame and a translucent covering. In the foreground, the backs of several people's heads and shoulders are visible, showing they are listening to the speaker. The background shows rows of plants in the greenhouse.

OUR VISION

**A PEOPLE CENTERED
ECONOMY AT
THE HEART OF
A COMMITTED
COMMUNITY.**





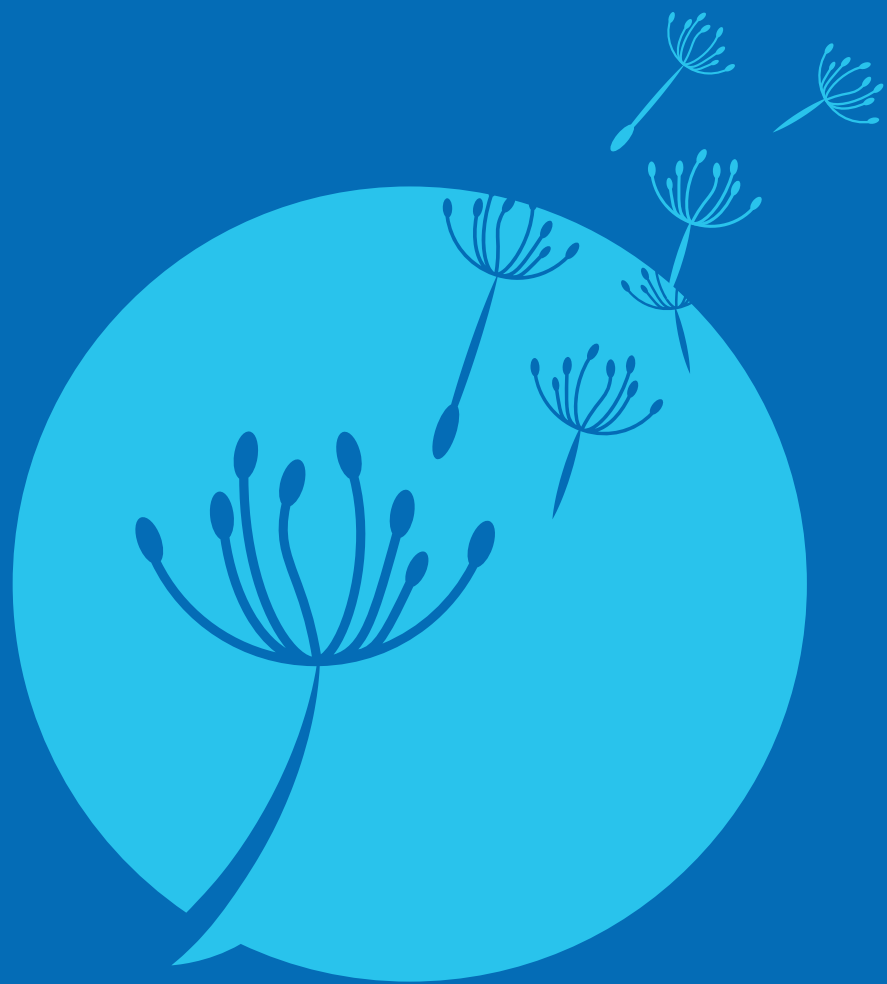
OUR GOAL

**TO BE AN
ECONOMIC ENGINE,
AN EMPLOYER OF CHOICE
AND A SOCIAL FORCE.**



OUR SOCIAL ENTERPRISES

GROUPE CONVEX
Prescott-Russell



OUR TEAM



SIMON DURAND
Executive Director



JOHANNE SÉGUIN
Director of Administration



JEAN DUBOIS
*Human Resources and
Employment Support Advisor*



CHANTAL LAVIGNE
*Manager
The Harvesters*



DENIS PRÉVOST
*Manager
Casselman Woodshop*



ROBERT LESSARD
*Director of Operations
Recycle Action*



ROXANNE COURCY
*Manager of Business Development
Express-Net & Emballages P-R*



SYLVAIN BLANCHETTE
*Manager
Cayen Laundry*

OUR BOARD OF DIRECTORS



GILLES LAHAIE
President



SYLVAIN CHARLEBOIS
Vice-president



FRANCE PARTHENAIS
Treasurer



JUSTIN BROMBERG
Director



NORMAND CHARETTE
Director



MARIE-JOSÉE JOLY
Director



JEAN LAFRAMBOISE
Director



GUILLAUME RACINE
Director

A photograph of a hospital laundry facility. In the foreground, there are several large plastic bins, some green and some grey, filled with laundry. In the background, there are several large industrial washing machines with circular doors. The room has a high ceiling with exposed pipes and a window in the distance. A blue semi-transparent box is overlaid on the right side of the image, containing the company logo and name.

GROUPE CONVEX

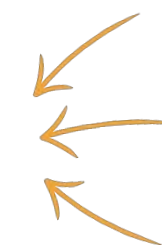
Prescott-Russell

OUR IMPACT



Groupe Convex is proud to have provided employment opportunities to

190 PEOPLE



during the 2022-23 fiscal year, thanks to its **6 enterprises** and its **employment support service.**

To fulfill its contracts, Groupe Convex and its associated companies invested



\$2,950,000

in employee payroll expenses.

We have offered **employment support services** to

➤ **144 PEOPLE**

These services include, among others:

- job search assistance,
- interview preparation,
- pre-employment training, and
- referrals to partner organizations that provide complementary services.



“ I love my job!
It allows me to do
something I love
and to meet
new people! ”

Stéphanie Duffy
Employee | The Harvesters



“

**My job at Recycle Action
makes me feel like I'm
contributing to society
and making a difference
that matters!**

”

**RECYCLE
ACTION**



Aiden Donovan Lamothe

Employee | Recycle Action

“

**My summer job at Calypso
and now my job at St-Albert
cheese factory makes me
feel very proud. I am happy
that I have a job.**

Andres

”

“

**I am so proud of what I
have accomplished. I
have more self-
confidence now that
I work at
Groupe Convex.**

Zachary

”

Indeed, what a great season...although we lost some days due to weather but all in all, the Groupe Convex team worked diligently every shift they were here. I have seen remarkable development and because many have worked here in the past, they are now forming relationships with other staff members, which truly was our priority at the outset.

I have to let you know that among our team of 600+ workers, yours are the ones who consistently show up for work when they are supposed to be here, and do their jobs with focus and determination. They take their breaks when they are assigned to and return to their stations when they should. They are happy to be working and share their enthusiasm with others.

Thank you for your support; the Groupe Convex model is a significant piece of our plan to reach our value of inclusion for all.

Sandra Lalonde

Director of Human Capital
Calypso Theme Waterpark



CALYPSO®/MD





GROUPE CONVEX
Prescott-Russell

OUR FINANCIAL
INFORMATION

FINANCIAL STATEMENTS

Financial results for the fiscal year ended **March 31, 2023**

	2023	2022
	\$	\$
Revenue	1 722 714	1 989 445
Operating expenses		
Purchased services	83 059	119 471
Maintenance and repairs of equipment	35 172	33 193
Equipment and vehicles rental	1 965	19
Rent and building operations	210 343	191 992
Materials	561 343	636 630
Tools and supplies	10 006	7 976
	901 885	989 281
Excess before administration expenses, other revenues and other expenses	820 829	1 000 164
Administrative expenses		
General administration	228 314	223 521
Employee benefits	193 248	212 370
Travelling	27 116	10 077
Building operations	38 847	33 665
Training and conference	9 902	8 466
Advertising and promotion	19 950	19 224
Recoveries	(228 488)	(184 032)
Salaries	1 859 771	1 786 021
Social costs grant to 141184 Canada Limited	96 524	-
	2 245 184	2 109 312
Deficiency before other revenues and other expenses	(1 424 355)	(1 109 148)
Other revenues		
Social costs recoveries - Valoris	1 060 530	1 060 530
Employment support services - Valoris	70 000	70 000
Grants (Note 14)	59 015	242 520
Rental Income	82 787	82 787
Interest	7 521	4 772
Amortization of deferred contributions	2 870	-
	1 282 723	1 460 609
(Deficiency) excess before other expenses	(141 632)	351 461
Other expenses		
Amortization of capital assets	53 575	43 113
Interest on long-term debt	40 017	25 260
Loss on sale of capital assets	-	3 073
	93 592	71 806
(Deficiency) excess of revenues over expenses	(235 224)	279 655

*A people centered economy at the heart
of a committed community.*

Social
Enterprises

Multi-Skilled
Personnel

Quality Products
and Services